

Co-operation profile details from Enterprise Europe SEIMED

BORO20131010001 - Romanian company active in the field of telecommunications activities is offering its services as subcontractor Business partnering opportunity

## **Abstract**

A Romanian company active in the field of telecommunications is focusing on the provision of specialised telecommunications applications is looking for foreign partners in order to offer them services as subcontractor.

## **Description**

Established in 1994 the Romanian company active in the in the field of telecommunications activities, is mainly specialised in:

- provision of telephone, computer and structured network facilities (indoor and outdoor, aerial and underground) in surface and recessed mounting;
- provision of equipments, telecommunications services (telephone connections) for all capacities and types from several jobs to thousands of subscribers;
- provision of automatic sliding and swing gates, with and without remote;
- -provision of alarm systems against burglary and fire alarm systems;
- provision of disabled access control with cards or personal codes;
- CCTV;
- systems for intelligent houses, etc.

The Romanian company ensures turnkey solutions, offering 12- 36 month warranty, or even 3 20 years warranty, depending on the size of the project, service during warranty and post-warranty, free technical advice, etc.

The Romanian company has implemented the quality management system according to ISO 9001 certified and the IQNET international certificate, which are periodically renewed.

Willing to extend its business, the Romanian company is interested in finding foreign partners in order to offer them their subcontracting services in the field of telecommunications activities.

## Target partner expertise sought:

- Type of partner sought:
- Specific area of activity of the partner: Type of Partners: Company Field of Activities: Manufacturing, Services, Trade (Buying/Selling)

Previous Experience: Preferred

The potential partner should be a reliable company active in the field of construction, installation, design and service for network and telecommunications equipments.

The foreign company should be a main contractor interested in quality services and products at competitive prices!

## **Key information:**

Country of origin: ROMANIA

Listed under: Telecommunications

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